



Startup Welcome Package Batch#8

Startups



PIONIER
GEIST



Abacus Semiconductor Corporation



One sentence pitch

Our processors and accelerators with our smart memories deliver the AI performance customers need at a TCO they can afford



Product & Business Model

- AI Processors
- AI Accelerators
- Smart Memory Subsystems
- B2B Sales with distributors and direct sales to large accounts



Unique Value Proposition:

- Patented Performance & Scalability
- Power Consumption
- TCO
- Cybersecurity (Authentication, Cryptography)



Customers & references :

- US DoD & SpaceForce
- Canon
- DDN
- WWT
- NetApp
- PureStorage

Key Facts:

- 100% of our IP was developed in-house, patent-protected
- Open ISA (RISC-V)
- Accelerators for AI and HPC Math

What kind of multipliers are you looking for?

- Customers
- Ecosystem Partners



Contact us

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Startups ai.r



One sentence pitch

ai.r blends AI with human judgment - your first ATS that cuts admin, keeps you in control, and saves thousands on agencies.

Product & Business Model

- An Applicant Tracking System
- £20 per month for 10 or less employees
- £3 per month per employee for 11+ employees

Unique Value Proposition:

- Highly accurate AI CV sifting Co-pilot
- Speech-to-spec job descriptions
- Anonymized 1-way interviews
- Interview scheduler

Customers & references :

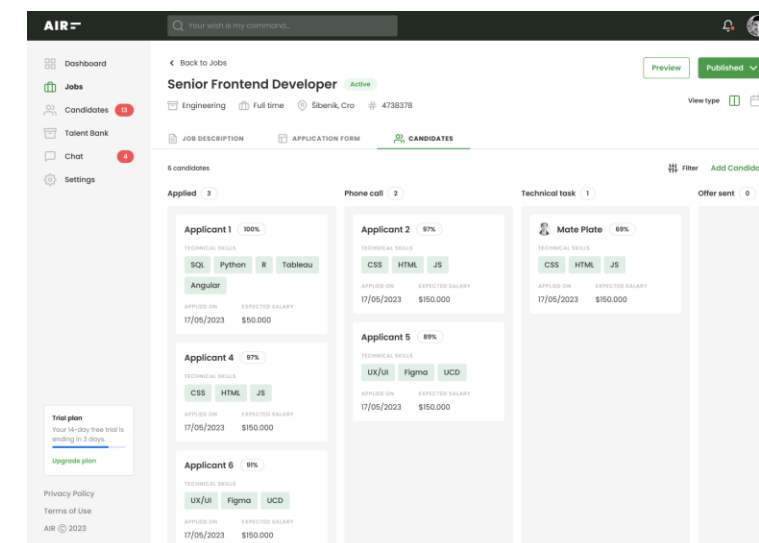
- KFC UK
- Oxford International Education Group
- Boulebar Group
- AGITprop

Key Facts:

- *Founded Jun 2023*
- *Angel investment*
- *£250k ARR 2025 target*
- *Ihr finalist for Use of AI, Innovation and DE&I Enabler*

What kind of multipliers are you looking for?

- Not currently raising but we will be looking for a 7x multiplier for Seed investment



Contact us

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Dealita



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One sentence pitch

Market Intelligence System designated to help investors and decision-makers identify high-quality investment opportunities and automate tedious tasks.



Product & Business Model

- A **hybrid B2B SaaS model**, combining a **monthly subscription** with a **pay-as-you-go**



Unique Value Proposition:

We revolutionize deal management with an intuitive, design-first platform tailored to a specific audience. Our unique modular approach empowers customers to build and layer functionalities based on their needs (pay-as-you-go) giving them the flexibility to use Dealita their way.



Customers & references :

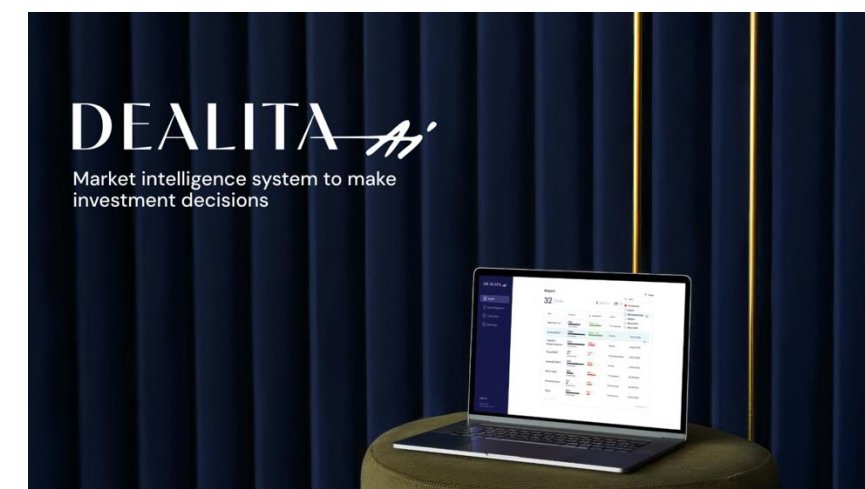
- Transformation Lighthouse VC
- TheIntelligent VC

Key Facts:

- *Founded by Forbes 30u30 founder*
- *Awarded by Aurora Tech Awards, top 30 Globally 2025*
- *Top 6 by Raiffeisen Landesbank*

What kind of multipliers are you looking for?

- Multipliers that can significantly amplify growth - investors, and strategic corporate partners



Contact us

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Startups



One sentence pitch

We create hyper-personalized solutions for large corporations, using emerging technologies to solve challenges in organizational learning, community engagement, and internal and external audience engagement.



Product & Business Model

Interactive manuals, virtual assistants, immersive learning paths, and simulators powered by AR and VR.

Our B2B model includes customized solutions, licensing, and SaaS.



Unique Value Proposition:

Transforming training and customer support with interactive AR/VR solutions that simplify complex processes, enhance engagement, and improve efficiency.



Customers & references :

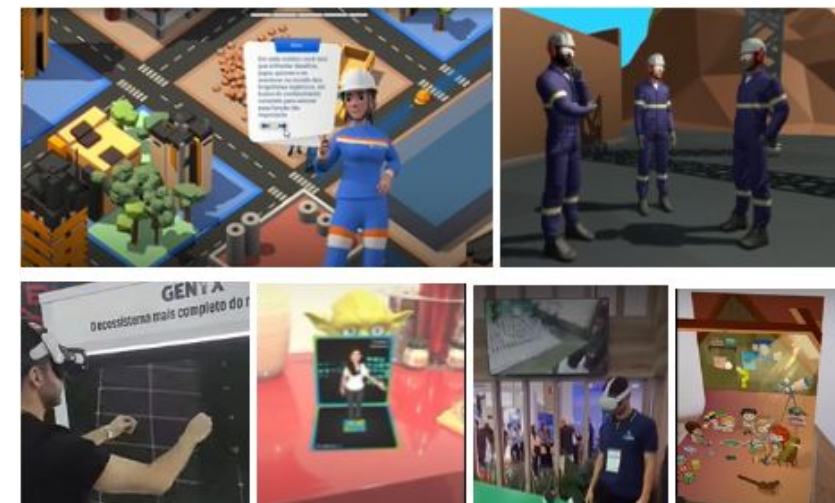
- Vale
- Anglo American
- Novo Nordisk
- Brookfield Energia
- CSN
- Samarco
- Kluber Lubrification
- Vallourec
- Nexa Resources

Key Facts:

- *Kriativar has partnered with Brazil's largest industries as clients.*
- *In 2023 and 2024, we were awarded Best AR/VR Startup in Brazil by 100OpenStartups.*
- *Kriativar has participated in Brazil's most prominent innovation programs and calls.*

What kind of multipliers are you looking for?

We are looking for strategic corporate clients in Stuttgart to launch pilot projects and validate our solutions. Additionally, we seek partnerships with industry leaders, distributors, and innovation hubs to help scale our products across Europe.



Contact us

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One sentence pitch

Neteera advances patient care with cutting-edge technology: a contactless, passive patient monitoring solution. An FDA-cleared and MDR-certified solution

Product & Business Model

130H-Plus; B2B model, offering contactless monitoring tech through hardware leasing, software licensing, and integration partnerships with healthcare providers and telehealth platforms.

Unique Value Proposition:

- Prioritized & Preventative Care
- No consumables / No maintenance
- Outcome Tracking
- EMR/HER Integration

Customers & references :

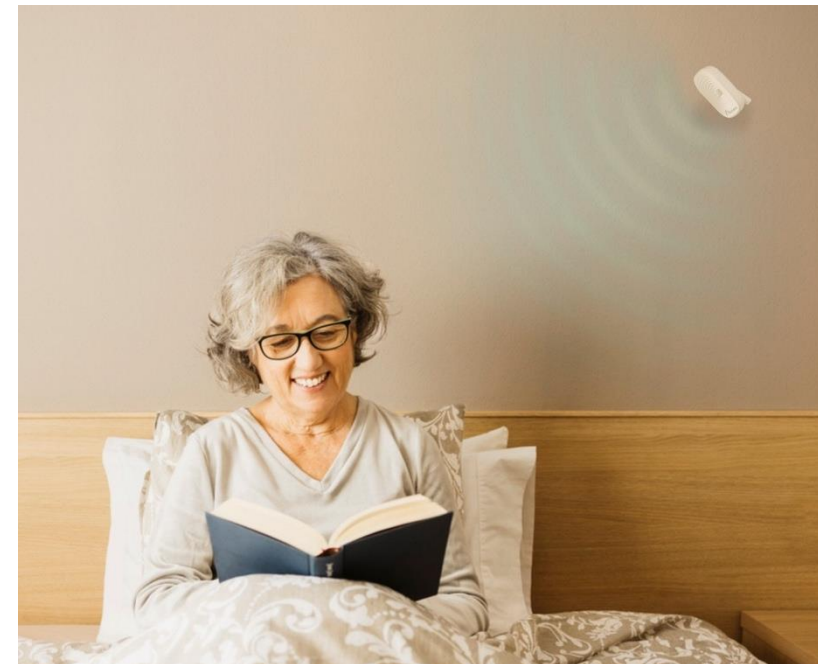
- Tapestry, USA
- Curana, USA
- Artech, Italy
- Halle University, Germany
Prof. Patrick Jahn

Key Facts:

- *35,000 units installed in USA in hundreds of facilities*
- *Recently CE MDR cleared*
- *Working on obtaining several pilot sites throughout Germany*

What kind of multipliers are you looking for?

Looking to access Care Home Operators and Hospitals in the region



Contact us

Name: Rani Shifron

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One sentence pitch

Turning data into decisions
Digital transformation
Data driven factory

Product & Business Model

- Manufacturing Execution System (MES)
- Energy and sustainability optimization
- One time license fee + annual maintenance
- SAAS

Unique Value Proposition:

- Originated in a manufacturing plant – Coca Cola
- No code – only configuration
- Rapid installation and ROI

Customers & references :

- Carlsberg
- Coca Cola
- IKO – 28 factories worldwide
- Bavaria Brewery
- Loreal

Key Facts:

- *Started as a Coca Cola subsidiary*
- *More then 2 decades of experience*
- *Serving leading manufactures worldwide*

What kind of multipliers are you looking for?

- Factories/filling and packaging operations
- Machine builders (OEM)
- Industry 4.0 investors/players



Contact us

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Qsource



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One sentence pitch

Your Pitch here

Qsource is a trusted provider of cutting-edge IT solutions and professional services, empowering businesses with innovative technologies and expert support.

Product & Business Model

- HR Services(Outsourcing, Recruitment, Payroll, Offshoring, BPO) Mainly IT Engineers
- IT (Hardware, Software, IT Infrastructure)

Unique Value Proposition:

Qsource delivers tailored, end-to-end IT solutions with a client-first approach—combining deep technical expertise, strategic insight, and a commitment to quality that ensures measurable results and long-term value

Customers & references :

- Eng Mohamed Mohasseb (IT Director): +201005265064 Credit
- Ahmed Tolba (IT Director): +201001720007 Nissan
- Tamer Hamed (Director) : +201098888221

Key Facts:

What kind of multipliers are you looking for?

Expanding our reach to a new market.

Contact us

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One sentence pitch

TechnoGIS is An AI-powered and digital twin enabled drone with cloud platform that makes inspecting powerline, wind turbin and telecom towers safer, faster, and more cost-effective.

Product & Business Model

- Autonomous drone-based inspection of power towers
- Equipped with LiDAR, multispectral sensors, and AI analytics
- B2B SaaS model: subscription per inspection point + optional data services

Unique Value Proposition:

- Reduces inspection costs by up to 60%
- Detects potential damage and risks early through AI
- Enables remote, real-time monitoring via intuitive cloud dashboard digital twin

Customers & references :

- Power utilities and Tower Owner
- Telecommunication Provider
- PLN & Telkom contractors in Indonesia
- Trusted by over 50 government and enterprise partners in Indonesia

Key Facts:

- Over 500 transmission towers across Indonesia 2 Partners in Germany.
- Successfully deployed in remote, high-risk terrains.
- Scalable, standards-compliant, and ready for international expansion.

What kind of multipliers are you looking for?

- Strategic partners in the energy and infrastructure sector
- Regional service providers and resellers



Contact us

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One sentence pitch

Intelligent CRM & Fastest B2B spares delivery platform for Unorganized Automotive Garages to make them Efficient & Profitable

Product & Business Model

Intelligent Workshop management solution for automotive workshop
Brand Consumption Analytics for OEMS
Manufacturer to Mechanic supply chain model for spare parts

Unique Value Proposition:

- Intelligent Analytics to provide customized offers to vehicle owners
- Complete digital control over the aftermarket inventory & transactions

Customers & references :

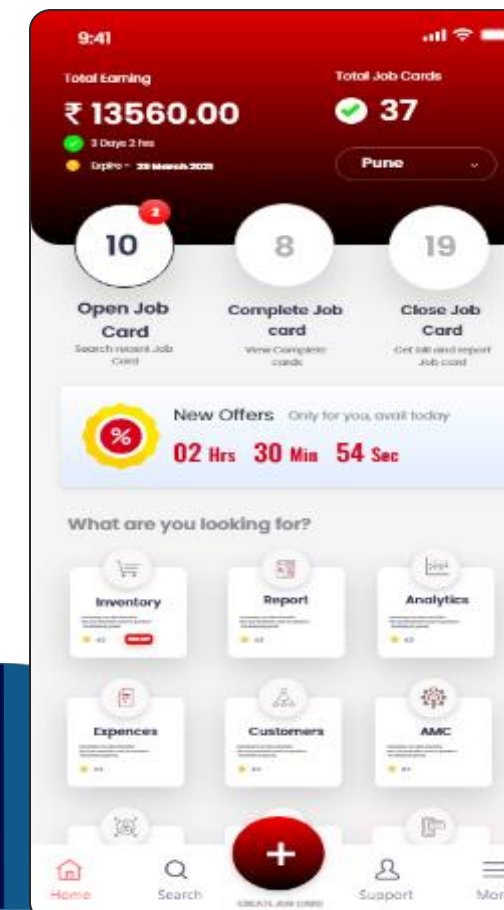
- Multi-brand garages across 2W & 4W domain
- Bosch authorised garages
- Bikedost (D2C Auto service company)

Key Facts:

- *Successfully raised Seed round of funding*
- *Graduate from Stanford Seed Spark*
- *Backed by Tesla Sr.Director*
- *Strategic Partner- Balmer & Lawrie*

What kind of multipliers are you looking for?

- Finding customers & Tech talent in the region
- Number of OEM connect as strategic partner & customer



Contact us

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